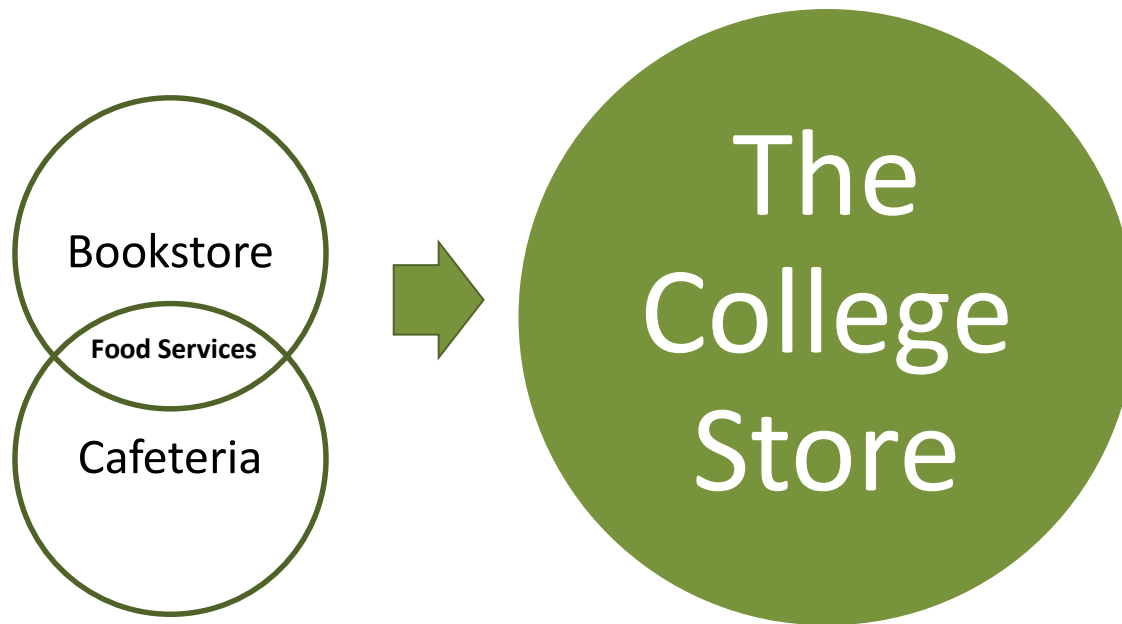
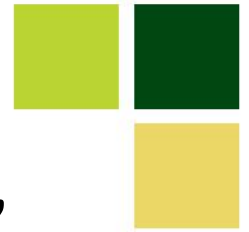
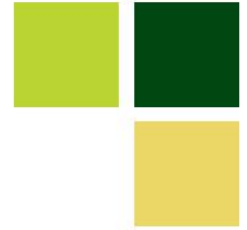


Proposal: Consolidation of Food Services into the “College Store”



- Maximizing cost effectiveness & sustainability
- Expanding services and providing flexibility of operations

The College Store Concept



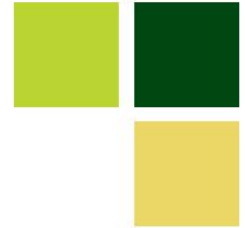
Maximizing Cost Effectiveness and Sustainability

- Staff Efficiency
 - Existing Bookstore staff would run the consolidation effort.
- Expansion of Hours and Operation as Needed for food services
- Eliminating financial losses in the Cafeteria
- Increasing sustainability of the Bookstore

Centralized Control

- Affordable Pricing/Margins
 - Margins would be consistent with a priority to offer affordable prices to students and staff.
- Greater Variety/Options
- Daily Stock Rotation
- Inventory Based on Customer Preferences
- More Qualified SNAP Options
- Community Partnerships
- Small Catering Options

Other Considerations



- Money spent on campus will remain on campus. The revenue generated would be far more than what the campus could gain by leasing the space through an RFP effort.
- Revenue generated can be used to broaden the program and support needed upgrades.
- Addressing the food insecurities on campus will be a priority in this effort.
- Duplication of efforts and internal competition are eliminated.
- The budgetary loss of our current food services can be eliminated while bolstering the overall Enterprise Fund.
- Food services and options are not going away. They may look different and be presented differently, but there will be food options.

Questions

